

Credit, Collections & Deductions Workbench



A/R Department's Sole Working Platform

In today's competitive market, credit and collections departments carry a huge part of the responsibility for reducing DSO, preventing bad debt expense and maximizing cash flow. Enterprise software vendors have ignored this process and have forced A/R professionals to use a number of disconnected and manual tools to handle their responsibilities. This approach has proven extremely labor intensive and costly to organizations.

Cforia Software's Credit, Collections & Deductions Workbench provides a single interface for all A/R activities which overlays a company's current accounting software. As the sole working platform for an A/R Department, the Workbench eliminates the conflicts and confusion that stem from logging onto multiple systems, copying and pasting data between systems and off-platform point solutions including faxes, email, Outlook Calendars and spreadsheets. It provides a number of powerful tools to promote efficiency and increase profits across your company's A/R Department.

<http://www.cforia.com/credit-collections-and-deductions-management-software/>

"Cforia Software gives Dorman a unified view of our A/R across all of our systems. This enabled key A/R processes to become database and computer driven instead of Excel spreadsheet driven."

*- Joe Yackanicz
Director of Customer Financing
Dorman Products*

Seamless Credit, Collection and Deductions Management:

- Rules Based Collections
- Promise-to-Pay Tracking
- Support Point-Of-Sale with Real-time held order management
- Days Beyond Terms calculation and trend analysis of every customer's payment pattern against the unique terms of all invoices
- Built-In Report Writer that automates cash forecasting and measures key A/R metrics across Corporate, Departmental and Individual Collector
- Separate "clean and dirty" receivables tracking to reduce Days Deductions Outstanding
- "What You See Is What You Get" programmable Electronic Dunning
- Supports multi-languages, multi-currencies, multiple corporate operating units and complex customer hierarchies
- Real-Time integration with single and disparate ERP landscapes
- Deductions coding and database driven follow up

Business Benefits:

- Improve Cash Flow
- Increase Collector Efficiency
- Streamline Order/Hold Release
- Cash Flow Forecasting
- Enhance Controls & Compliance
- Reduce DSO by 10 to 20% during the first 90 days
- Decrease Bad Debt

Credit Management

Collections Management

Deductions Management

Order Hold Management

Cash Forecasting & Reporting

Electronic Dunning System

Real-Time Data Integration

About Cforia Software:

Cforia Software was founded in 2001 by technology veterans with extensive experience in ERP applications like SAP, Oracle, PeopleSoft and JD Edwards.

Today, Cforia is a global company that provides industry leading Order to Cash Automation that is used by large corporations to manage over \$186 Billion in yearly A/R. Some of our largest customers include Textron, Thermo Fisher Scientific, Citizen Watch and NAPA Auto Parts. Cforia's rapid growth is driven by superior technology that includes real-time data integration across disparate ERP systems, order hold management, separate clean and dirty receivables tracking, plus handles multi-currency, multi-languages and multi-business units.

Our Data Integration Connectors provide faster implementation with greater functionality.

Cforia Data Integration Connectors facilitate rapid real-time integration with your corporation's existing ERP systems, Document Imaging, third party credit data, email and facsimile servers. Our pre-packaged real-time connectors keep Cforia's Order to Cash Database continuously up to date to assure efficient functionality throughout our product suite. Pre-packaged connectors greatly shorten project timing and risk by avoiding custom data integration.

Save time and expense by avoiding custom programming.

Cforia's Order to Cash Software is designed to allow users to create automated dunning and collection letters, change collection logic and create reports themselves. Finance department professionals have total control through setting changes and drag and drop wizards that perform complex tasks such as creating letters with data merges and reporting without programming.

For example, your department can now create a custom collection letter in minutes and send it to thousands of selected recipients automatically. Without having to wait for over burdened IT programmers or outside consultants.

Cforia Order to Cash Automation Platform:

Cforia Software has the most comprehensive credit, collections and deductions software in today's market. It is the only complete receivable automation system and offers a variety of solutions to better manage your company's credit, collections and deductions.

At the heart of this solution, is our software's capability to integrate with other accounting software and collection tools in real-time.

The implementation of Cforia's Real-Time Database allows for efficient, updated functionality in all areas of the product suite: Order to Cash Workbench, Online Payments & eBilling Portal and Cash Application Automation.

Related Links:

<http://www.cforia.com/order-to-cash-software/>

<http://www.cforia.com/online-payments-and-ebilling-portal/>

<http://www.cforia.com/lockbox-cash-application-automation-and-management/>

